



## **CHUMASH CASINO RESORT MANAGES MEGAPIXEL VIDEO SURVEILLANCE DATA WITH PIVOT3 HIGH-DEFINITION STORAGE**

### **Clustered Storage Installation Scales to Half a Petabyte and 70 Gigabits per Second**

Spring, Texas – March 4, 2008 – Pivot3 Inc, the inventor of high-definition storage based on distributed RAID, today announced that the Chumash Casino Resort in Santa Ynez, Calif., has chosen the Pivot3 High-Definition Storage system for a state-of-the-art megapixel surveillance project. Nearly 500 terabytes – or a half a petabyte – of Pivot3 clustered storage is being deployed to support the bandwidth and capacity needs of Arecont Vision megapixel cameras installed in security-sensitive locations, including table games, cashiers’ windows and kiosks.

The Pivot3 storage is a clustered storage array, which aggregates capacity and bandwidth using the company’s RAIGE™ (RAID across Gigabit Ethernet ) technology. For large-scale centralized installations such as casinos, airports and railways, Pivot3 storage introduces a new level of system fault tolerance that eliminates planned downtime.

“Once you see the power of megapixel cameras supported by clustered storage, it is hard to settle for anything less,” said Mark Meske, director of surveillance and compliance at Chumash Casino Resort. “After a successful eight week trial, the decision for the new system was clear. Pivot3 helped us realize our vision of what a surveillance system should be capable of in an open-systems world.”

“We realize tremendous benefits from the Pivot3 solution because it simplifies the installation and maintenance of large-scale environments,” commented Scott Bartlett, CEO of Southwest Surveillance Systems, a leading integrator for the gaming market who participated in the Chumash Casino Resort project. “Instead of being locked into hundreds of physical configuration decisions for hundreds of RAID boxes, we can configure and manage Pivot3 clustered storage at a higher level and then change it at will, without disrupting the

cameras. For integrators, this flexibility and higher availability reduce service costs dramatically.”

Pivot3 High-Definition Storage addresses the stringent needs of customers such as the Chumash Casino. High-Definition Storage must be able to scale to petabyte capacities seamlessly, offer massive bandwidth for hundreds to thousands of cameras, provide a simple management interface that eliminates the need for specialized storage skills, and, lastly, meet the cost-sensitive needs of the gaming markets.

“We are delighted to welcome the Chumash Casino to our growing portfolio of gaming customers who can now take advantage of the benefits of Pivot3 High-Definition Storage,” said Lee Caswell, chief marketing officer and a founder of Pivot3. “More advanced customers like Chumash are realizing the strategic nature of choosing the right storage platform for growth, and are gaining the leverage of the open-systems model in the process.”

### **About Pivot3**

The Pivot3 block-based infrastructure virtualization solutions, targeting various data-intensive applications such as video surveillance, reduce costs by up to 50 percent and deliver up to five times the performance, with superior data protection. With several patents pending, the company boasts strong intellectual property and is backed by Lightspeed Venture Partners, InterWest Partners, Mesirow Financial Capital Partners IX, and Silver Creek Ventures. For more information, please call 1-877-574-8683 or visit the company’s website at [www.pivot3.com](http://www.pivot3.com)

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