



PIVOT3 TO SHOWCASE INTEGRATED VIDEO SURVEILLANCE STORAGE SOLUTION AT GOVSEC 2007

Company Partners with Insight Video Net and Safety Vision to Deliver the Industry's
Most Cost-Effective and Scalable Central Management Solution

Washington, D.C. – May 9, 2007 – Pivot3, Inc., a provider of highly scalable, clustered storage solutions, will exhibit the Pivot3 RAIGE™ Storage Cluster at the Government Security Expo and Conference (GovSec), Booth 1533, at the Washington Convention Center, Washington, D.C., May 9-10, 2007. The new cost-effective video surveillance storage solution is specifically optimized for police, mass transit, mining and pupil transportation. In the joint solution, video managed by the Central Management System (CMS) from Insight Video Net and captured with mobile cameras and Digital Video Recorders from Safety Vision is hosted on consolidated Pivot3 storage, delivering ease of use and high scalability with impressive performance in a pay-as-you-grow format.

“End-users need a video surveillance solution that meets strict security requirements and scales non-disruptively without increasing management complexity,” said Jeffrey Bell, vice president of marketing for Pivot3. “With Pivot3 storage, customers don’t need specialized technical skills to manage their data, although they will be able to manage five times more data streams and retain nearly twice the video at the cost of traditional solutions. We are excited to partner with companies such as Insight Video Net and Safety Vision, whose leading-edge video capture and management technologies complement our storage cluster solution and help us serve a market with immense storage requirements and an incontestable need for data protection.”

“Storage is often an afterthought and there are times when you don’t realize how much faster and more reliable your video surveillance applications would be only by adding the right storage device,” said Dave Carreon, vice president of sales for Insight Video Net.

“Pivot3’s storage is based on IP technology, which makes the solution very flexible and easy to customize in order to meet our customers’ requirements. The low cost and the pay-as-you-grow format are also important, making this entire solution the most efficient and cost-effective way to support even the largest and most complex video surveillance environments.”

“In today’s world, customers are looking for complete, flexible solutions that would protect their own safety while keeping their data available,” stated Rex Colorado, vice president of sales for Safety Vision. “They need technology platforms that don’t become obsolete in the near future and they don’t want to think about outgrowing their storage capacity anytime soon. As a vendor, we like to have the ability to grow with our customers’ business; that’s why it is so important for us to partner with a storage company such as Pivot3, who reassures them that their data is protected and gives them the option to safely add more cameras or more locations as they expand their business.”

For more information about Insight Video Net, go to www.insightvideonet.com. To find out more about Safety Vision, visit www.safetyvision.com.

GovSec, the Government Security Expo and Conference, features an exposition with a full spectrum of physical, IT and cyber security solutions, alongside wireless and mobility communications equipment for federal, state and local governments. For more information, visit www.govsecinfo.com.

About Pivot3

Founded in 2003, Pivot3 has developed the first successful implementation of distributed block-based data protection utilizing software-based virtual RAID controllers. With several patents pending, the company boasts strong intellectual property and is backed by Lightspeed Venture Partners and InterWest Partners. For more information, please call 1-877-5Pivot3 or visit the company’s website at www.pivot3.com

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