



PIVOT3 TO SHOWCASE VIDEO STORAGE SOLUTION AT ISC WEST 2007
Cost-Effective Clustered Storage Solution for Security and Video Surveillance

Las Vegas, Nev. – March 28, 2007 – Pivot3, Inc., a provider of highly scalable, clustered storage solutions, will exhibit the new Pivot3 RAIGE™ Storage Cluster at ISC West 2007, Booth 19112, at the Sands Expo and Convention Center, Las Vegas, Nev., March 28-30, 2007. Video managed by both Connexed (www.connexed.com) and Insight Video Net (www.insightvideonet.com) is hosted on Pivot3 storage, demonstrating its flexibility and scalability.

“The security and video surveillance markets have strict requirements for cost-effective, fault-tolerant and scalable storage, manageable by security staff without specialized IT skills,” said Jeffrey Bell, Pivot3 vice president of marketing. “We provide the central archive storage for a wide range of security and digital video surveillance applications. Our solution is completely fault tolerant with no single points of failure, ensuring continuous surveillance even in the event of multiple hardware failures. Because our storage is IP-based, it is simple and easy to use and avoids the complexity associated with Fibre Channel-based storage.”

Pivot3 is demonstrating its scalable, pay-as-you-grow solution in conjunction with Connexed Surveillance Service (www.connexed.com). The Connexed advanced technology overcomes the "broadband bottleneck" to get security video offsite in real time where it is then stored on Pivot3 storage. “The simplicity, availability and affordability of Pivot3 storage have enabled us to more quickly expand our customer base,” according to Rick Bentley, Connexed chief executive officer.

Pivot3 storage will also be hosting video streams at ISC-West managed by partner Insight Video Net (www.insightvideonet.com). Insight Video Net, LLC (Insight) designs, sells and manufactures wireless digital video systems targeted at the mobile security and

surveillance industry. "Pivot3 storage is a perfect complement for our large-scale deployments that demand cost-effective scaling with stringent availability requirements," said Dave Carreon, vice president sales at Insight Video Net.

ISC West is sponsored by the Security Industry Association (SIA) and endorsed by the California Alarm Association (CAA) and the NBFAA. For the past four years, ISC West has been ranked as one of Tradeshow Week's "Fastest 50 Growing Events." For information on ISC West 2007 visit <http://www.iscwest.com>.

About Pivot3

Founded in 2003, Pivot3 has developed the first successful implementation of distributed block-based data protection utilizing software-based virtual RAID controllers. With several patents pending, the company boasts strong intellectual property and is backed by Lightspeed Venture Partners and InterWest Partners. For more information, please call 1-877-5Pivot3 or visit the company's website at www.pivot3.com

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Company Contact:

Jeffrey Bell

Pivot3, Inc.

(650) 391-1304

jeffreyb@pivot3.com

Agency Contact:

Georgiana Comsa

ClassyTech

(408) 435-1500

georgiana@classytech.com