



**THE 101 CASINO PROTECTS ITS VIDEO SURVEILLANCE DATA WITH  
PIVOT3 HIGH-DEFINITION STORAGE  
Pivot3 Centralizes Storage for Three Multi-Vendor Video Applications**

Spring, Texas –November 12, 2007 – Pivot3 Inc, the inventor of high-definition storage based on distributed RAID, today announced that The 101 Casino in Petaluma, Calif., has deployed the Pivot3 High-Definition Storage system based on the Pivot3 RAIGE™ (RAID Across Gigabit Ethernet) technology. As a result of a recent renovation, the casino installed a state-of-the-art digital surveillance system, where video applications from three different vendors share the same iSCSI SAN storage from Pivot3. By consolidating and virtualizing its storage, The 101 Casino is now able to manage video more effectively and increase its security.

Traditionally, each software application would require its own separate storage system. With Pivot3 High-Definition Storage, all three applications with streaming video can now utilize one storage system, resulting in a more flexible, scalable and easier-to-manage environment. Petards, Inc. delivers one of the three applications, its Universal Video Management System (UVMS), which provides The 101 Casino with the ability to record and control all aspects of gaming surveillance, as well as general premises security surveillance.

“I am very happy with the industry-standard nature of the system we have designed,” says Randy Yapple, The Casino 101 general manager. “The components we have assembled, including the cameras, the applications, and the storage enable us to expand and upgrade our surveillance system over the long term. I expect to get many years of service from this solution without having to make big investments every few years.”

The Pivot3 RAIGE architecture provides direct, parallel access from the video servers to a series of inexpensive networked nodes, called Databanks. This creates a high-performance storage cluster where the video data is distributed, protected and accessed in parallel across multiple Databanks connected via cost-effective gigabit Ethernet. This unique configuration breaks the limit of physical RAID devices by using a totally virtualized environment. Video images are distributed and replicated across multiple Databanks, and data is never lost if a Databank fails.

“The Pivot3 architecture aggregates all of the gigabit Ethernet ports, so they look like one big port to the cameras,” says Jeffrey Bell, Pivot3 vice president of marketing. “With so much bandwidth available, multiple video applications with hundreds of cameras can be supported on a single easy-to-manage storage system. The casino has the ability to add or change out software applications if they choose to do so, without the cost or worry of having to change the storage. It is a real future-proof investment for them.”

### **About Pivot3**

Pivot3 has developed the first successful implementation of distributed data protection utilizing software-based virtual RAID controllers, as well as industry-standard server and networking technology. The Pivot3 block-based infrastructure virtualization solutions, targeting various data-intensive applications such as video surveillance, reduce costs by up to 50 percent and deliver up to five times the performance, with superior data protection. With several patents pending, the company boasts strong intellectual property and is backed by Lightspeed Venture Partners and InterWest Partners. For more information, please call 1-877-5-PIVOT3 or visit the company’s website at [www.pivot3.com](http://www.pivot3.com).

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