



**CITY OF TRENTON AND TRENTON PD USE PIVOT3® HIGH-DEFINITION STORAGE™
FOR THEIR SECURITY NEEDS**

A Tale-of-Two-City Applications and One Open-System Storage Solution

Palo Alto, Calif. – March 25, 2009 – Pivot3®, Inc, the market leader in High-Definition Storage™, today announced that both the City of Trenton and the Trenton Police Department in New Jersey are using Pivot3 clustered storage to support two different video surveillance projects. The implementations illustrate the power of open systems, where two city environments with different goals and different video software vendors benefit from the availability, performance and management simplicity of centralized Pivot3 High-Definition storage.

At the Trenton City Hall, the goal was to provide instant access to 30 days of stored video from IP cameras used for general facilities security. The data storage requirements prompted the City to look for a scalable storage solution that provides fast access at a cost point that met both the mandated capacity requirements and the internal budget.

“Storing the video output of our IP cameras resulted in a massive amount of video data that we had to safely store and access when needed,” said Jim Damron, director of IT at the City of Trenton, New Jersey. “Pivot3 solved that issue and gave us a simple path to add more cameras and storage in the near future. Also, because the storage can work with many different applications and cameras, I was able to introduce the Pivot3 solution to the Trenton Police Department, where we shared a common need for scalable storage, even though our systems are designed to meet different goals.”

The Pivot3 High-Definition Storage system provides high availability by clustering storage appliances together to meet the availability, performance and capacity needs of the surveillance user. The system protects data for the highest reliability environments and can be configured and installed without special training, because it is based on well-known server and network standards. This standards-based approach allows Pivot3 storage to work as an open-systems component with many different camera, software and service providers.

About Pivot3

Pivot3 is the fastest-growing surveillance storage company, with its award-winning products widely deployed in the gaming, homeland security, public safety, education and transportation markets. The company's innovative and patent-pending RAIGE® architecture is ideally suited for video applications, and offers advanced availability, massive bandwidth, and large scaling of capacity supported by an intuitive interface for ease of use. The Pivot3 core product lines are the RAIGE Array™, a clustered iSCSI SAN, and Serverless Computing™, the industry's first combined NVR/SAN product, which consolidates NVR servers into the High-Definition Storage IP SAN platform for concrete cost, power and cooling savings. To learn more about Pivot3, visit www.pivot3.com.

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